

DEAL KILLER CHECKLIST

Borrower Name: _____ Date Completed: _____ By: _____

Borrower:	Y	N	Comments:
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Is the borrower a citizen permanent resident alien, or other?

If perm or other, what type of documentation do they have?

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Is the borrower married or estranged?

In TX, if they are not legally divorced, their spouse is required by law to sign at closing on a primary residence. If the loan is a government loan the spouse's credit must be pulled and debts factored into DTI.

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Income:	Y	N	Comments:
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Does the Borr have a solid 2 YR working history?

If gaps or frequent job changes, have you reviewed applicable FHA guidelines?

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Is there an overtime or bonus income on the paystubs?

If so, did you get a written VOE to verify that the extra income has happened for the last 2 years and it's likely to continue?

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Are there child support deductions on paystubs that we have to include on DTI?

If you are using Child Support income, how long has the borrower received the income? How much longer will they receive?

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Does the W2 Borr receive per diem income, on the paystubs?

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Self Employed:	Y	N	Comments:
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Do you have ALL pages of the Tax Returns and do you have ALL W2's that line up with the Tax Returns?

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If using LoanBeam, have you omitted the W2 pay?

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If Tax Returns are required (self employed, rental, etc.), have they been calculated with LoanBeam and does the income in MM match LoanBeam results?

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For Self Employed or variable pay, is income declining?

If so, do you have an explanation for the decline?

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If Tax Returns are required, does the Borr owe Tax to IRS for the most recent year?

*If so, was this amount paid in full or is the Borr on a payment plan?
If on a payment plan, has this amount been added to Mortgage Machine?*

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Is your borrower able to provide 2 forms of S/E?

EX: license, website, CPA letter or letters of reference if they don't have 2 of the 3

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Credit:	Y	N	Comments:
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Are there any accounts on the Credit Report that are in "Dispute" Status?

*If so, have you reviewed FHA Dispute Matrix? For Conv, have you reviewed DU/LP Findings?
What is DU/LP saying that needs to be done with these accounts?*

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Is the loan FHA?

If so, have you reviewed collections to determine if a 5% of balance payment needs to be added?

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Are there any Judgments or Tax Liens on the Credit Report?

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Is there an open Second Mortgage or HELOC on the Credit Report?

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Has the borrower ever had a Bankruptcy? If so, when?

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Has the borrower ever had a Foreclosure? If so when?

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Has the borrower ever had a Short Sale? If so, when?

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Are there any Mortgage Lates on the Credit Report?

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Does the borrower pay Alimony or Child Support to anybody?

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Credit Cont':	Y	N	Comments:
COVID: <i>Does borrower have any loans that are in forbearance, deferment or "impacted by natural disaster"?</i>	☐	☐	
Does the borrower have any Mortgages that are not showing on credit report? <i>If so, have you gotten statements and ordered verification of mortgage?</i>	☐	☐	
For Child Support income, how long has the borrower received the income? <i>How much longer will they receive?</i>			
Does the W2 Borr receive per diem income, on the paystubs?	☐	☐	
Does the borrower have any Mortgages that are not showing on credit report? <i>If so, have you gotten statements and ordered verification of mortgage?</i>	☐	☐	
Does the borrower own any properties that are paid off? <i>If yes, are those included in the REO Screen and included property tax payments and HOI?</i>	☐	☐	
Are there any Student Loans on the Credit Report? <i>If so, have you reviewed student loan payment guidelines to ensure your applying the correct payment based on your loan type?</i>	☐	☐	
Go over no new debt, no new tradelines, no borrowed funds for cash to close, no unsecured funds for cash to close <i>this includes earnest money</i>			

AUS/Guidelines:	Y	N	Comments:
Have you run LP? Appraisal waiver?	☐	☐	
Have you run DU? Appraisal waiver?	☐	☐	
For Self Employed Borr, did DU require 1 or 2 years of tax returns?	☐	☐	
Have you reviewed the AUS Findings for potential Red Flags?	☐	☐	
FHA did you correctly complete the Down Payment Source at the bottom of page 2 of 1003?	☐	☐	
SSN matches on credit report, 1003, social security card etc.?	☐	☐	
FHA, USDA or VA, did you pull CAIVRS? Results?	☐	☐	
Does your DTI and LTV in MM match your AUS findings?	☐	☐	